



**Omnia
Technologies**
Enabling Evolution

A new era for Sacmi Beverage and Sacmi Labelling

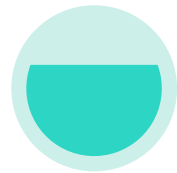
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Taking our Business to the next level



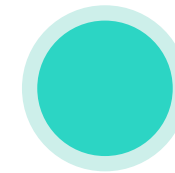
OUR IMPRESSIVE GROWTH

In recent years, our fast-paced growth has made it necessary **to position ourselves in the beverage Industry** – with another partner.



A DECISIVE LEAP FORWARD

The Beverage Business Unit now become part of the Omnia Technologies Group, a leading global platform in automation and bottling technologies whose core business is in **our own industry**.



A LEADING POSITION

Omnia Technologies is a Group that enables brands to do what they have always done: **to make the best of themselves.**

A new era! A new global partner for complete lines is born

The integration of Sacmi Beverage technologies into **ACMI** - the Italian company in Omnia Technologies portfolio designing advanced bottling and packaging equipment since 1984 - has led to the establishment of **two new Business Units under the ACMI brand.**

These stand alongside the **Bottling and Packaging Systems** Business Unit, dedicated to complete plants.



Acmi



Acmi

Blowing & Filling



Acmi

Labelling Solutions



Acmi

Bottling and Packaging Systems

Technology, know-how and heritage

The **ACMI Blowing & Filling** production facilities (currently Sacmi Beverage, Parma) and **ACMI Labelling Solutions** (currently Sacmi Labelling, Verona and Nanhai) will continue to operate in the same locations with the same teams.

SACMI BEVERAGE



Acmi

Blowing & Filling

SACMI LABELLING



Acmi

Labelling Solutions

A complete range

A one-stop partner

Today, ACMI presents itself on the market as a *main contractor* for 'turnkey' bottling and packaging projects.



Stretch-blow molding machines
Filling and capping machines
CIP and mixer units
Stretch-blow/Filling blocks
Stretch-blow/Labelling/Filling tri-blocks
Form Fill Seal (FFS)



Range of medium- and high-speed labelling machines with RF, PSL, CG and HM technologies
Bag-In-Box (BIB)



Design and engineering of Complete lines/End-of-lines/Repacking lines. Palletizers and depalletizers, cartoning machines, craters and decraters, shrinkwrappers, wrap-around, trayformers, end load cartoners, machines for multipack, handle applicators, pallet stretch wrappers, multi-functional robots, conveying systems.

ACMI Blowing & Filling and Labelling Solutions

Our customers' markets

We design and manufacture machines and complete lines, based on the specific needs of each individual customer, sector and market



ACMI Blowing & Filling and Labelling Solutions

Packaging capabilities

PET BOTTLES



- BLOWING
- FILLING
- CAPPING
- LABELLING
- COMPLETE LINES

GLASS BOTTLES



- FILLING
- CAPPING
- LABELLING

METAL CANS ALU BOTTLES



- SEAMING/
CLOSING

PLASTIC CUPS



- FORM FILL SEAL

BAG IN BOX



- FILLING
- CARTONING
- COMPLETE LINES

Main advantages

A new global player

The **integration** of Sacmi Beverage and Labelling technologies into **ACMI**, promoted by Omnia Technologies, has established a global player with **100% Made in Italy technology** based in Parma – an area and a brand renowned worldwide for its food & beverage technologies.

What does this mean for you?

- **A one-stop partner, from process to end-of-line** – thanks to Group synergies
- The outstanding **reputation** of the **ACMI brand**
- **Cutting-edge technology** (recognized by all major international brands)
- **Flexibility** and **tailor-made** solutions
- Experience with **complex projects** (line engineering) with global references
- Sales and service **platforms** located worldwide
- High **customer service** standards
- **Sustainable solutions** – energy savings and environmental impact of materials

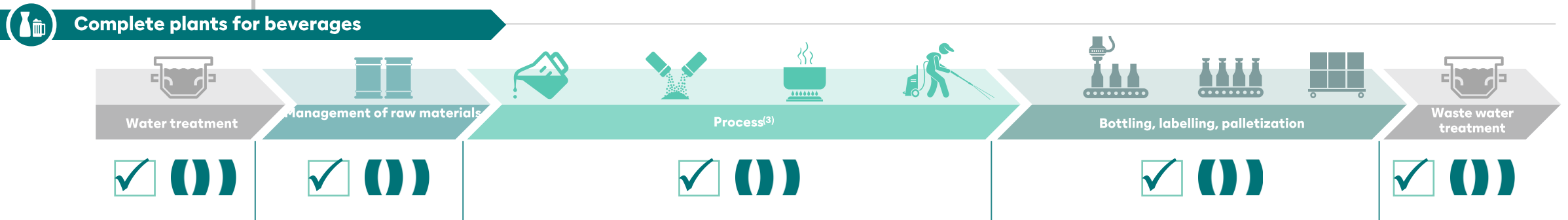


Integration with Omnia Technologies






The new Beverage Packaging division will also benefit from the integration of **Omnia Technologies Group's processing expertise** through an operational partnership with **TMCI, Della Toffola, SAP Italia** and **Blendtec**.

This allows the customer to rely on a **single partner** for every stage of production.

Moreover, the integration with **Ave** and **Z-italia** will enable the offering of solutions for low/medium speed segments and other markets such as wine, beer, distilled products and cosmetics.



Our integrated offer: from processing to end-of-line

	 Wine	 Spirits	 Beverages & Beer	 Dairy	 Pharma & Cosmetics
Processing Equipment	<p>Crossflow Filtration Machines</p> <p>Grape Crusher</p> <p>Tanks & Autoclaves</p>	<p>Low Emissions Distilleries</p> <p>Cross Flow-Filtering Systems</p>	<p>Stabilization Systems</p> <p>Brewhouses</p> <p>Syrup room</p>	<p>Pasteurizer</p> <p>Cheese Plants</p> <p>Oils and Fats Pasteurizers</p>	<p>Capping Machines</p> <p>Filling Machines</p>
Bottling & Packaging	<p>Blowers & Fillers >></p> <p>Wrap-Around >></p> <p>Form-Fill-Seal >></p> <p>End Load Cartoners >></p> <p>Pallet Stretchwrappers >></p>	<p>Combi & Triblock >></p> <p>Trayformers >></p> <p>Handle Applicators >></p> <p>Twisterbox Systems >></p> <p>Conveying Systems >></p>	<p>Labelling Systems >></p> <p>Machines for Multipack >></p> <p>Cartoning machines >></p> <p>Multifunction Robots >></p> <p>Pallet handling >></p>	<p>Shrinkwrappers</p> <p>Bag-in-Box</p> <p>Craters & Decraters</p> <p>Palletizers and Depalletizers</p> <p>Repacking Systems</p>	<p>Air Cleaning Systems</p>

Supported by Best-in-Class After Sales & Digital IoT Services

Key Stats >

40+

Distinct Product Families

5-10y

Typical Lifecycle

30,000

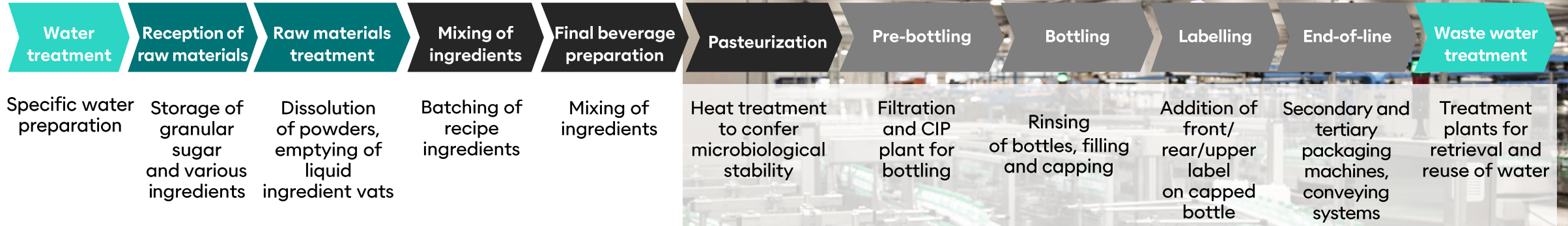
Installed Base

€700k+

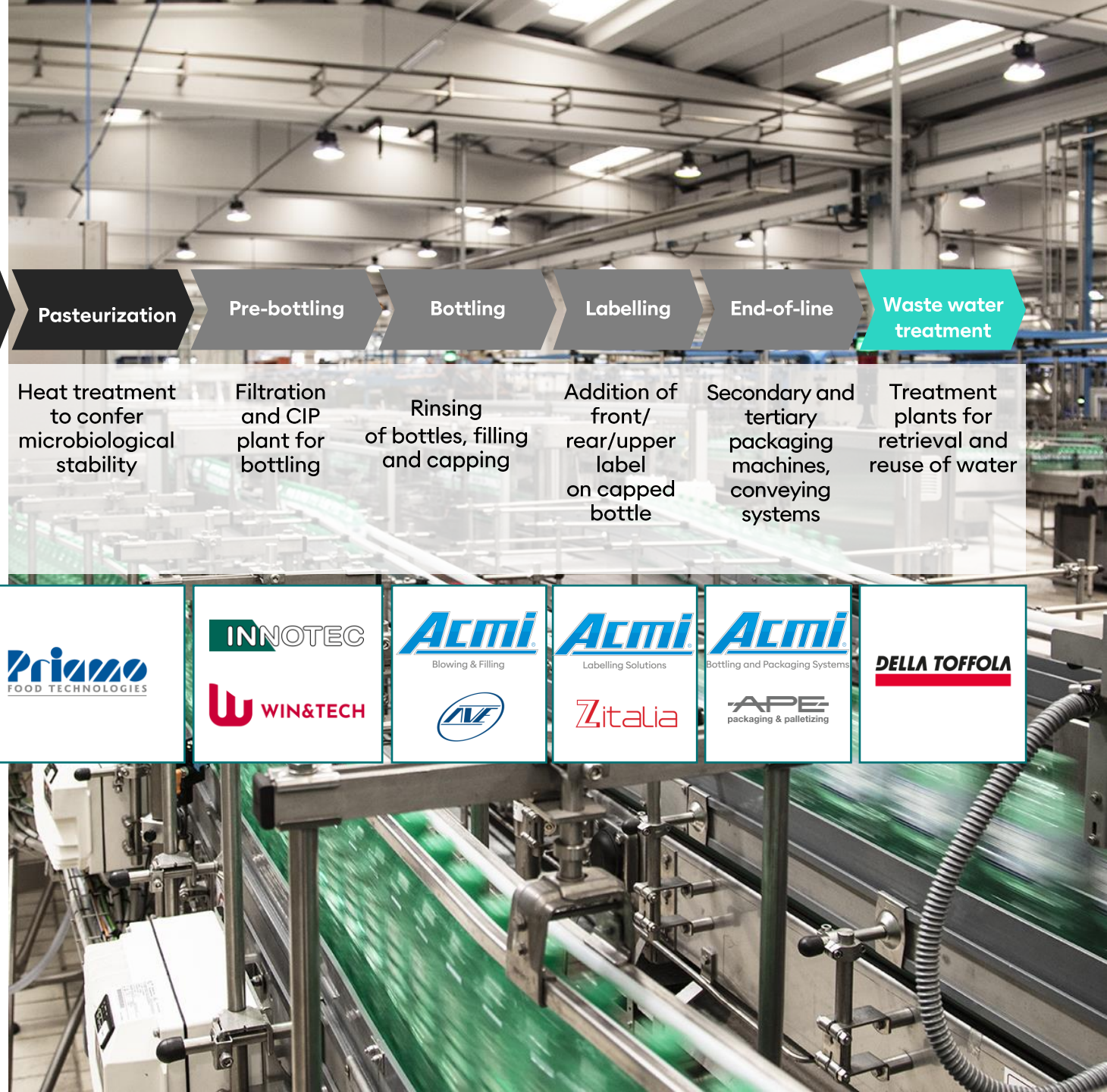
Typical Order Size



Complete beverage plants






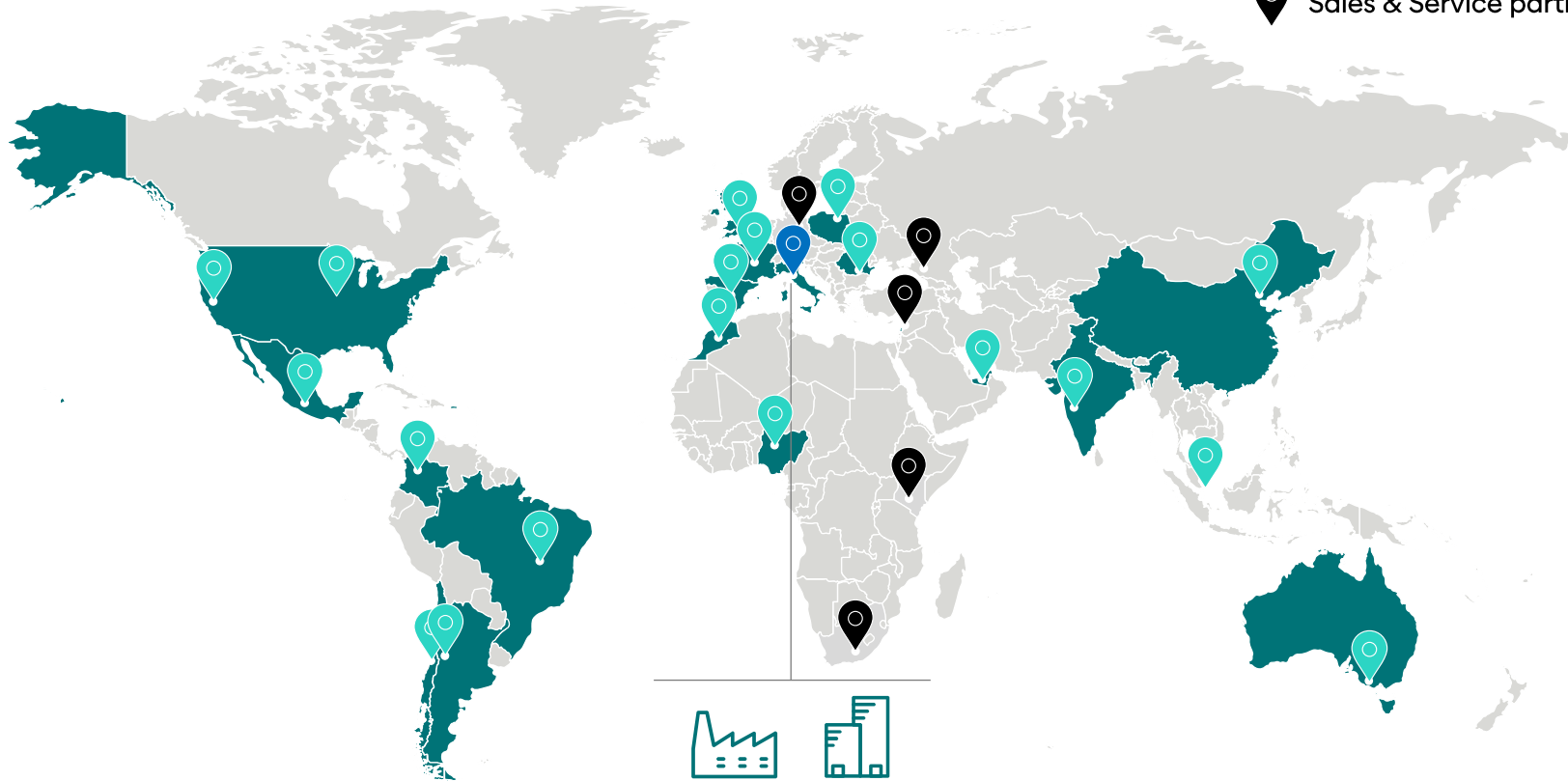
	 	 <small>Food Processing Plants</small>			 	 <small>Blowing & Filling</small> 	 <small>Labelling Solutions</small> 	 <small>Bottling and Packaging Systems</small> 	
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Sales and service network

A huge opportunity

-  Productive Units
-  Omnia Commercial & Service Offices
-  Sales & Service partner



36 Productive Units
24 Commercial & Service Offices

The merging of the **Sacmi Beverage**, **ACMI** and **Omnia Technologies** service networks now allows Super ACMI to serve the key geographical areas:

- **Closeness to customers** is ensured by a team and consolidated network of local partners
- **Integrated engineering processes** and tools are shared across all company platforms
- **Remote customer assistance** via IoT diagnostic devices

The leadership team

Our people, a new organizational framework

We've created a **new division** dedicated to **Beverage Packaging**, where ACMI is the reference brand and Alessandro Paini is the Managing Director.

The former Sacmi Beverage production units, overseas branches and organizational frameworks shall continue to operate under the supervision of the Division MD and management team.

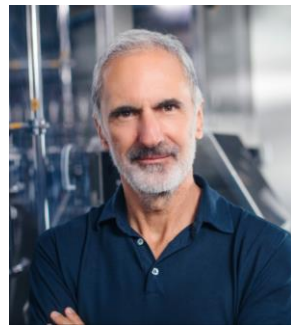
Beverage Packaging Division



Alessandro Paini
Beverage Packaging MD



Giacomo Magri
Packaging Systems Director



Pietro Gandolfi
Blowing & Filling Director



Gianluca Lorentini
Labelling Solutions Director



Luca Saccardi
Blowing & Filling and
Labelling Solutions
Customer Service Director



Stefano Visentini
AVE Director



Marco Bissoli
Zitalia Director

The strength of the Group

From processing to packaging

OMNIA TECHNOLOGIES NUMBERS

Omnia Technologies is a global leader in designing and manufacturing innovative and sustainable solutions in the food, beverage and pharma world.



36 Production facilities



24 Sales & Service Offices



2,300+ People



80% Export



400+ R&D staff and engineers



~700 M€ Turnover



YOUR ONE-STOP PARTNER

Thanks to Omnia Technologies' industrial project and the Group's synergies, ACMI can present itself in the market as a sole partner offering complete systems (from processing to palletizing), complete lines, end-of-line solutions, and stand-alone machines for the food & beverage, pet food, coffee, dairy, wine, and pharmaceutical sectors.



Bottling and Packaging Systems



Complete systems
(from process to palletization)



Complete lines



End-of-lines



Individual machines
(stand-alone)

Thank you

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